



the MOUSE HOUSE™

A DIVISION OF HAWLEY LABORATORIES
1741 8TH STREET, BERKELEY, CA 94710
(415) 525-5533 / TELEX: 172029-SPX-SRFL / INTERNATIONAL CABLE: MOUSE

STANDARD X063X MOUSE
O.E.M. PRICES EFFECTIVE 04/01/83

PURVEYORS OF FINE DIGITAL MICE TO AN EXCLUSIVE CLIENTELE SINCE 1975

Quantity prices for standard color mice with no custom features are as follows:

1 thru 4:	\$300 each	500 thru 999:	\$218 each
5 thru 9:	\$285 "	1,000 thru 2,499:	\$203 "
10 thru 24:	\$275 "	2,500 thru 4,999:	\$185 "
25 thru 49:	\$265 "	5,000 thru 9,999:	\$172 "
50 thru 99:	\$258 "	10,000 thru 24,999:	\$158 "
100 thru 249:	\$250 "	25,000 thru 49,999:	\$139 "
250 thru 499:	\$232 "	50,000 thru 99,999:	\$125 "
		100,000 and up.....:	Inquire

The quantity prices quoted above will apply to scheduled delivery orders providing that the following conditions are met:

1. No shipment other than the last is for fewer than ten pieces.
2. The schedule is established so that the ratio of the largest to smallest shipment is no greater than three to one.
3. The interval between shipments does not vary by more than a two to one ratio.
4. The time from date of first scheduled shipment to date of final scheduled shipment does not exceed one year.

NOTE: Item number 2. or 3., or both, may be waived if our commitments permit.

Our standard cord length is two feet.

There will be a surcharge of \$4.00 per each additional foot of cord length per mouse, in any quantity.

Our standard colors are: Black body with Ash-white buttons or Ash-white with Black buttons.

There will be a surcharge for non-standard colors for quantities less than 1000 pieces. The surcharge will vary, depending on actual quantity ordered.

Our standard connector is the M-H STANDARD. The H-X STANDARD is also available at no surcharge.

There will be a surcharge for any other connector. The surcharge will vary, depending on the connector specifications and the actual quantity ordered.